



Delphi[®] for Accor: Powering Sales & Catering Excellence

Transform your Sales & Catering Strategy with Delphi

The Industry Standard for Growing Group Business.

Delphi by Amadeus is the leading Sales & Catering solution designed to help hotels and venues maximize revenue, streamline operations, and enhance client relationships.

For over 35 years, Delphi has empowered hospitality professionals to optimize group sales, manage events efficiently and drive profitability with a modern, user friendly experience built for hotels of all types and sizes.

Why Choose Delphi?

- **Accelerate Sales:** Respond to leads faster, automate proposals and convert more business.
- **Streamline Operations:** Manage groups contracts, and events seamlessly in one platform.
- **Maximize Revenue:** Optimize Function space and guestroom usage with powerful reporting.
- **Enhance Client Relationship:** Keep detailed records and maintain continuity across teams.
- **Stay Ahead with Innovation:** Delphi provides continuous enhancements and seamless integrations with industry-leading tools.
- **Customized onboarding and training:** Providing tailored training options from self-onboarding to expert-led masterclasses, plus ongoing training and self-learning options, ideal for getting new staff members up to speed quickly.

A Tailored Experience for Accor Properties

The Power of the Delphi Accor Master Org



As part of the Delphi Accor Master Org, Accor Hotels benefit from a solution that is customized to meet brand standards and designed for seamless integration with Accor's ecosystem.

Exclusive Accor Advantages

- **Accor B2B Client Database Integration (Anais):** Save time with seamless account and contact management, eliminating duplicate entries and ensuring an accurate database.
- **Integrated Accor Distribution & Custom Reporting:** Access Accor-specific Reports and real time insights to make data driven decisions.
- **Accor Branded Proposal & Contract Templates:** Generate professional hotel-specific documents in just a few clicks.
- **Exclusive Accor Support:** Beyond 24/7 Amadeus support, Accor's corporate admin team provides dedicated assistance for user management, system configuration and new updates.
- **Hybrid Training & Onboarding Plan:** Designed for properties implementing Delphi with Accor Gold+ Services package, ensuring a smooth and efficient transition.

Delphi in Action: A solution for Every Property Type:

For Full-Service Hotels

- Advanced event management for Multi-Day, multi-room bookings.
- Custom Function Diary Filtering for quick access to availability and pending tasks.
- Revenue Management Tools to optimize function space utilization and maximize profitability.

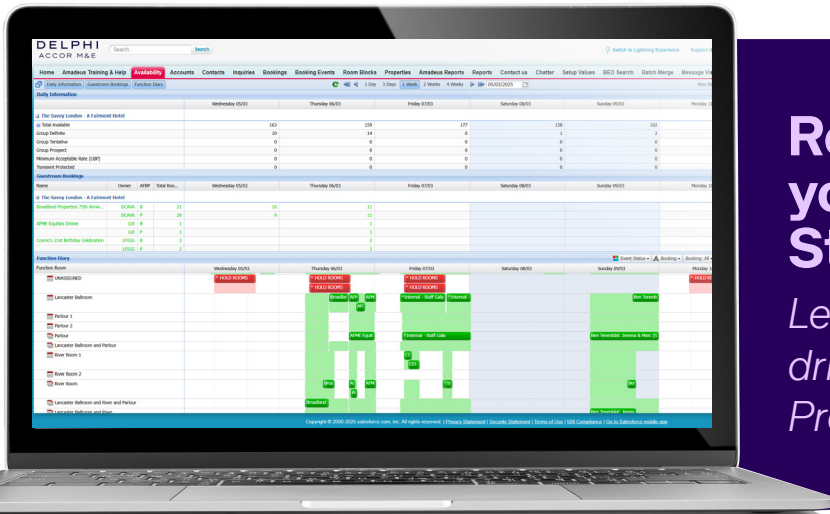
For Hotel Brands & Management Companies

- Portfolio-wide oversight with a centralized system for all properties.
- Detailed Analytics & reporting to measure performance by region, property or team
- Standardized Processes and Templates to ensure brand consistency and operational efficiency.



Future Proof your Sales & Catering Operations

Unlock new revenue opportunities, streamline operations and close more deals faster with the Delphi Accor Master Org– the powerhouse solution designed to elevate your hotels sales and catering performance!



Ready to Transform your Sales & Catering Strategy?

Let's discuss how Delphi can drive success at your Accor Property Today!



For further information about us, visit amadeus-hospitality.com/sales-catering-software or speak to an Amadeus representative today.

Find us on:



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